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The Mendel Pear, with the Triginater Wink Preender, Jr., of New Ulm, Minn. (Full description on page 12)

MAY 9 1929 \*

# YOUR PAMPHLET

–OF

# New and Original Ideas on the Nursery Business

Together with Price List

# YES-It IS Different

Read it thru and be convinced

FROM

# The ORIGINAL Sunshine State Nursery

EMIL PFAENDER, Manager

YANKTON,

SO. DAKOTA

Better Look this thru Carefully

MEMBER OF AMERICAN ASSOCIATION OF NURSERYMEN

#### INTRODUCTION

The SUNSHINE STATE NURSERY was started in 1920 at Yankton, S. D. Ever since that time we have been growing nursery stock on a large scale for other nurseries. This is only the third year that we have been sending out retail catalogs and although we do not yet have a broadcasting station we are very grateful to our numerous customers and friends who do the broadcasting for us. New customers are welcomed and treated right, as well as old ones. We appreciate the nice things so many of you older customers have written and said to us.

Our business policies and the terms and conditions will be found on the inside back cover.

The only argument in favor of patronizing us is this: It is to YOUR advantage to do so.

We make every possible effort to satisfy our customers because only through satisfied customers can we expect to grow. And we want to grow fast. We want all of you to become and remain our friend, booster and life-long customer. You know, dear reader, a comparatively young man, who desires to build up a bigger and better nursery business on the principles of honesty and service, appreciates your orders in a personal way, and takes great pains to make a satisfied customer out of you, because he knows that, by that method alone, can he expect to reach his goal.

The truth is found in our descriptions, and you will notice that they are not always of the best, neither does any one tree or plant, as a rule, possess all the good traits that we strive for. We will tell you the weaknesses and faults of the several varieties listed, as well as their good points.

#### FREE GASOLINE AND OIL

This another one of our new ideas. If you wish to see the stock you buy, or if you wish to talk with us before buying, we will be more than pleased to have you do so, and will pay you for your gas and oil as follows: We will give you additional free nursery stock at catalog prices to equal the amount you pay for gas and oil for the round trip, on a \$25 nursery order if you live within 50 miles of Yankton, or on a \$50 order or more if you live within 100 miles of Yankton.

#### TEN NEW RULES FOR SUCCESSFUL TREE-PLANTING

- 1. Make a decision to plant trees.
- 2. Buy good trees.
- 3. Buy them from a good, reliable, young firm.
- 4. Take good care of the trees when they arrive.
- 5. Plant them properly.
- 6. Prune them.
- 7. Water them.
- 8. In a week, water them again.
- 9. In another week water them again.
- 10. Love them.



Wealthy

#### APPLES AND CRABS

We are offering only first class, branched trees this year in the regular 2 and 3 year old sizes which should not be confused with "Whip" or light grade trees. These trees are all budded or grafted on the hardy Pyrus Baccata and Minnesota-grown apple roots and will withstand practically any kind of subzero weather, without root-injury.

#### PRICES

## All Apples and Crabs

		Eac	ch	Per 10	$\operatorname{Per} 50$	Per 100
5-6	ft.	\$0.	75	\$6.00	\$28.00	\$50.00
4-5	ft.		60	5.00	22.00	40.00
3-4	ft.		40	3.50	15.00	25.00

#### SUMMER AND FALL APPLES

ANISIM. Season early winter, medium size, color, beautiful crimson.

ANOKA. Prof. Hansen introduction 1918. Fruit medium, bears very young.

DUCHESS. We all know this one.

HIBERNAL. Sour, yellow. Very hardy. OKABENA. One of the best Russian type apples. Medium size, highly colored. Bears heavily.
WEALTHY. Another one we all know. The best

all-around apple.
YELLOW TRANSPARENT. Yellow. First of the early summer apples to ripen. Good.

#### WINTER APPLES

DELICIOUS. The Peer of all winter apples; 2nd degree of hardiness. Nuff sed. Not so hardy north of Sioux Falls.

HARALSON. The recognized Leader of all very hardy, fine winter apples. Fruit large, well covered with solid red. Fine grained, tender and juicy. Excellent quality. KEEPS IN STORAGE UNTIL

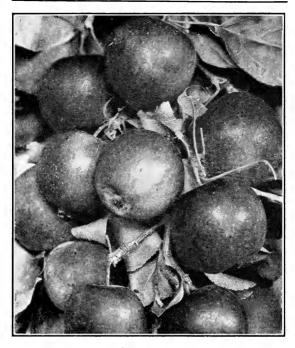
JONATHAN. Bright red, juicy, snappy flavor. Keeps until middle of summer. Not hardy north of

Yankton

PATTENS GR. October to January. First hardiness. Grown especially in N. Dakota and Canada.

MALINDA. Medium reddish-yellow fruit. V

good in February and March. Very hardy.



Florence Crab

#### CRABS

FLORENCE. Yellowish white overspread with brilliant pinkish red. Crisp, tender and juicy. Subacid. Good. Hardy. August-September.

HYSLOP. September to October. Large, brilliant dark-red or crimson overspread with thick, blue bloom.

DOLGO. Prof. Hansen's best origination in the crab line. Oblong in shape, solid red, will be the leading commercial variety in a few years.

TRANSCENDENT. September. The old standard bright red crab. First hardiness. Excellent for pickling and canning. Subject to blight.

WHITNEY. August and September. Well known and the most popular early crab. Large, yellow, striped with red. Fine dessert and canning variety.

RED SIBERIAN. Excellent for pickles and preserves. Clear red, small to medium. Bears very young and is extremely hardy. 4-5 ft. trees only. (List price.)

# Dependable Nursery Stock

if it comes from the

# Sunshine State Nursery

Exclusive growers of high grade trees, plants and shrubs

DON'T FORGET that our stock is guaranteed to be true to name and replaced at half price if it fails to grow. A trial order will convince you.



Kahinta

#### PLUMS AND HYBRID PLUMS

Prof. N. E. Hansen's Best Introductions
We offer herewith, what we consider, Prof. Hansen's six best plum originations, and believe these should be planted in large numbers for commercial and home use. Sapa, Opata and Sansoto will bear first year after planting. Cut back well when setting out and allow to head very low. The other three kinds can be headed higher and will take from one to three years to come into bearing. WE DO NOT SUBSTITUTE.

PRICES (5 at 10 rate)

PRICES (5 at 10 rate)

		Each	Per 10	Per 50	Per 100
5-6	ft.	\$0.60	\$5.00	\$22.50	\$42.00
4-5	ft.		4.25	19.00	37.00
3-4	ft.		3.25	15.00	27.00

KAHINTA. Full Sister to the Waneta and Tawena plums. About the same as Waneta in size and color but free-stone. Skin thin, no acerbity. Flesh firm, yellow and sweet. Unlike the Waneta, this variety will not overbear but produces a good crop every year. We recommend this variety very highly.

SANSOTO. Like the Opata and Sapa, a Sand cherry hybrid. Fruit a little smaller than Sapa and black when fully ripe. Flesh yellowish-green. Very valuable for the fact that it seems to bear over a longer period of years than any of the other Hansen Hyeride.

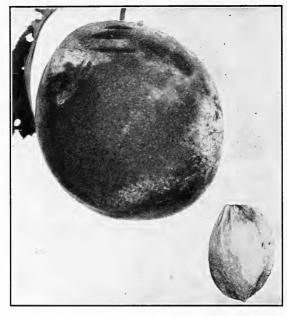
period of years than any of the other Hansen Hy-

WANETA. Very largest and best for home planting. About two inches in diameter. Good red color. Flavor good.

SAPA. Ripens very early. Flesh red, skin blue or black when ripe. Heavy bearer.

OPATA. Same as Sapa but larger, with green flesh. Both these are excellent for canning.

HANSKA. Makes a fine, large upright tree. Fruiting qualities moderate, but has the best flavor of any of the "Hansen Hybrids."



Red Wing

#### MINN. STATION PLUMS

#### All Recently Introduced

For the Commercial Market or Home use alike, we recommend planting these varieties in large quantities. In flavor these varieties are the equal of any of the Japanese plums imported from California, are larger than any of the American type and are thrifty, strong varieties which bear annually.

#### PRICES (5 at 10 rate)

		Each	Per 10	Per 50	Per 100
5-6	ft.	\$0.80	\$7.50	\$35.00	\$60.00
4-5	ft.		6.00	27.50	50.00
3-4	ft.		4.50	20.00	35.00

MONITOR. Tree unusually vigorous and produces a compact, well-shaped head. Very productive and hardy as far north as St. Paul, Minn. Fruit large, roundish, dark, dull-red. Cling stone. Very good quality.

RED WING. Very large red, free-stone, peels like a peach. Quality very good. Hardy.

TONKA. Similar to Red Wing but earlier. Also very hardy. This variety produced a fine crop last summer out at the Nursery on two-year-old trees. In fact these are the very trees we are offering you this year.

RADISSON. This sort is fast surpassing the Underwood which originally held the lead for quality and productiveness.

UNDERWOOD. Earliest of the list. Very fine flavor. Fruit is dark red, very small pit. In fact one of the very best.

WINONA. Large. Yellow with red flesh. Juicy and sweet. Highest quality. Very hardy. 4-5 and 5-6 ft. sizes only.

GOLDENROD. Extremely vigorous tree. Fruit medium to large. Clear yellow, very tender, finely-grained flesh. Best of all yellow plums. MENDOTA. Bright red. Very large. Freestone. Ripens mid-season. Very productive. 3-4 and 4-5 ft.

sizes only.

#### PLUM-CHERRY HYBRIDS

This valuable new fruit group comprises various crosses between the Sand cherry, the native American plum and the Black sweet cherry. Beginning with the Compass, introduced early in the Nineties, there followed Sapa, and Opata, originated by Prof. Hansen of this state; and later, Zumbra, St. Anthony and Nicollet from the Minnesota Fruit Breeding Farm. All these varieties have characteristic qualities which make them valuable in the north-central area of the United States. With their common parentage in the Sand cherry these fruits have a characteristic bush habit.

For best results in fruiting, they should be encouraged to grow in bush form. Trees practically all

bear first year after setting out.

#### ZUMBRA CHERRY

Originated in Minnesota, is a cross of the Pin Cherry, the large Sweet Cherry of the west coast and the wild Sand Cherry of the Dakotas. It seems to be a happy combination as Zumbra is as hardy as the Sand Cherry, grows like the Pin Cherry and the fruit is as large and as good quality as the California Sweet Cherry. Comes into bearing the next year after planting, very prolific, maturing large annual crops. Zumbra is placed on the Minnesota recommended fruit list as a "leading variety." Zumbra ripens after all sour cherries are gone. Follows closely after Waneta plum.

PRICES (Zumbra Cherry)

		]	Each	${ m Per}\ 5$	Per 10	${ m Per}~25$
4-5	ft.	\$	0.45	\$2.00	\$3.75	\$8.75
3-4	ft.	***************************************	.40	1.85	3.50	7.50
2-3	ft.		.35	1.50	2.90	5.25

ST. ANTHONY. Full Sister to the Zumbra, but, like the Sapa, is red-fleshed and bears a heavy crop yearly, starting first year after setting out. Fruit slightly bitter after taste, which is lost when made into jellies or Plum "JUICE." In fact, this seems to be the ideal plum for making plum juices as it retains its color and has an excellent flavor. We have one report, where one and a half bushels of these plums, made approximately (25) twenty-five gallons of very good plum juice. of very good plum juice.

COMPASS. Natural Sand cherry cross originated accidentally at Springfield, Minn., many years ago. Still valuable in Northern regions where less hardy

varieties do not thrive.

NICOLLET. Nearest approach to the true Sour cherry as yet produced (excepting possibly Oka) to date, originating at the Minn. State Fruit Breeding Farm. Slow to come into bearing and not a heavy bearer with us so far. Fruit cherry size, red. Excellent quality.

PRICES

		(St. Anthon	y, Con	ipass,	Nicollet	
		Ea	ich	Per 5	Per 10	Per 25
5-6	ft.	\$0.	60	\$2.50	\$4.75	\$11.25
4-5	ft.		50	2.25	4.00	8.75
3-4	ft.		40	1.80	3.50	8.00

#### STANDARD CHERRIES

EARLY RICHMOND. More extensively planted than all others. Fruit ripens in a shorter period than the other cherries. Earliest of all.

ENGLISH MORELLO. Late, large black. Very hardy in fruit bud. Excellent for canning. Above two varieties not hardy north of Huron, S. D. MT. MORENCY. Large red, rich, acid, very hardy and productive. Two weeks later than E. Richmond.

#### PRICES

		Each	Per 5	Per 10	Per 50
4-5	ft.	\$0.60	\$2.80	\$5.30	\$25.00
3-4	ft.		2.00	3.75	17.50

#### SAND CHERRY CROSSES

OKA. The closest to the real cherry of all the Hansen crosses. Very large. Red flesh, small pit. We are the first to propagate this sort commercially and as the demand has been very strong, we have only a few trees to offer. While they last, extra strong, 4-5 ft., 75c each; 1½-2 ft., 35c each.

TOM THUMB. Not as large as Oka but larger than the ordinary tame cherry. Red fleshed. Heavy bearer. 1 yr. plants only, 50c each; 5 for \$2.00.

CHAMPA. Smaller than Tom Thumb but has solid compact fruit which hangs on well. Solid. Green flesh. Prolific. 1 yr. plants, 40c each; 5 for \$1.75.

# IMPROVED SAND CHERRIES

(Seedlings)

Plant these by the hundreds, both for the fruit and for hedges. Mix in with shrub clusters.

		Per 50	Per 100	Per 500
18-24	in.	\$2.50	\$4.00	\$15.00
12 - 18	in.	1.75	3.00	10.00
6 - 12	in.	1.25	2.00	7.50

#### CHOKE CHERRY

This is one of the best of our ornamental fruit trees. Absolutely hardy anywhere. Always symmetrical, and when in full bloom, is a great bank of snow with the added beauty of its nutty woodland fragrance, and later its rich, highly colored, purplish-black fruit. Our western dwarf varieties exceed all others in quality of fruit. Especially fine for jelly and jam.

#### PRICES

			L	,	
		I	Each	Per 10	Per 50
4-5	ft.	\$	0.30	\$2.50	\$11.00
3-4	ft.		.25	2.00	9.50
2-3	ft.		.20	1.75	7.50
1-2	ft.		.15	1.00	5.00

Stickney, S. D., Dec. 1, 1928.

Gentlemen:

Re order 605 Spring 1928. The Mendel Pear failed to grow. All the rest order done splendid, the Goldenrod plum trees grew limbs some 34 inches long. They are wild growers and if I can see correctly, they are loaded with buds. That will mean fruit one year after planting. What next in Sunshine State? and Sunshine State Nursery?

Yours truly,

F. TIELEBEIN. Gentlemen:

#### Special "SUNSHINE STATE" A Page of Collections.

Accepted to April 1st, 1929, only

Prices quoted are by express or freight collect only. If wanted by mail, we will cut trees back ready for planting and you pay postage at your end on arrival of trees.

# "SUNSHINE" COLLECTION "A" Fruit Tree Collection

All 3-5 ft. Total Value \$5.10

Wealthy Apple Malinda Apple Sansoto Plum Zumbra Cherry

Underwood Plum 2 Early Richmond

Special Price

\$3.48

# COLLECTION "B"

#### Ideal Back Yard Orchard

Trees 3-5 ft, Total Value \$7.15

Mendel Pear

1 E. Richmond

Montmorency St. Anthony Plums

2 Winter Apples

10 Beta Grapes, 2 year 10 Red Currants, 2 year

5 Houghton Gooseberry

Special Price

\$4.89

## COLLECTION "C"

"Quick Returns" Collection

All Bear Year Following After Setting Out 4-5 ft. Total Value \$4.95

1 Oka Cherry

ZumbraSt. Anthony

Opata

Compass Tom Thumb (2-3 ft.)

Special Price

\$3.28

## COLLECTION "D" All Minn. Station Plums Total Value \$8.90

Raddison, 4-5 ft.

Underwood, 5-6 ft. Monitor, 5-6 ft. Winona, 5-6 ft.

St. Anthony, 5-6 ft. Red Wing, 5-6 ft.

Tonka, 5-6 ft.

A Real Bargain at

\$5.98

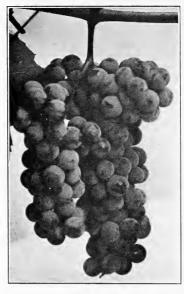
# Good Packing for Shipment Is Very Important

The SUNSHINE STATE NURSERY'S method of packing trees and plants for shipment is unique. It is one of the things that makes satisfied customers. Good packing is appreciated by those who want their

trees to grow.

Farmers' Bulletins on trees, fruits, flowers, windbreaks, landscaping, pruning, etc., can be secured free by writing to the United States Department of

Agriculture, Washington, D. C.



#### GRAPES

In the long run, bring the best returns of all the small fruits, especially the hardy Beta and Alpha varieties which for general planting, should be used from Yankton north. These hardy grapes do not need winter protection. The tame Grapes should be protected each winter except points south and east of Yankton.

BETA. Berries blue-black, medium size, with a pleasant aromatic flavor. Ripens end of August. Hardy.

ALPHA. About the same as Beta but from different origin. Makes a sturdier growth than Beta even. Hardy.

PRICES

2 yr., No. 1. Each 35c; \$2.50 per 10; \$18.00 per 100 1 yr., No. 1. Each 20c; \$1.50 per 10; \$10.00 per 100

# TAME GRAPES (Semi-hardy)

All 1 Yr., No. 1 Plants Each 100 10 Agawam, red \$0.25

Moore's Early, Black ... 20
Concord, black ... 15
Delaware, red ... 30
Niagara, green ... 20
Worden, black ... 20
Diamond, black ... 20 \$2.00 \$15.00 12.00 1.75 1.25 8.50 2.50 1.75 18.00 12.00 12.00  $1.75 \\ 1.75$ 12.00

#### RASPBERRIES

CUMBERLAND. Black-cap. Glossy black, sweet.
The best of all Black raspberries.
CUTHBERT. Red. Fruits have a very rich flavor.
KING. Very hardy and fine for cold climates.
Ripens early. Light red, soft.
LATHAM. About a week later than King. The

best, finest and largest red Raspberry.

best, illiest and large	demor	~~1-3.	
	PRICES		
	Per 10	Per 50	Per 100
Latham	\$1.50	\$3.00	\$5.00
Other Varieties	75	2.25	4.00

# **CURRANTS**

We Offer Only Strong 2 yr. No. 1 Plants

CHERRY CURRANT. Very strong. Large fruit. Red.

WHITE GRAPE. White, large, very sweet and productive.

VERSAILLES. Red, immensely prolific but small berries.

RED DUTCH. Fine red. Very hardy.

PERFECTION. The very largest and best of all currants and still leading the Markets.

#### PRICES

Perfection, 2 yr. No. 1, 30c each; \$2.50 per 10; \$20.00 per 100.

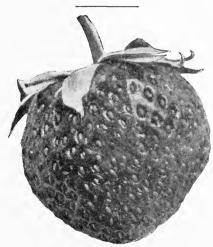
Other Varieties, 1 yr. No. 1, 15c each; \$1.25 per 10; \$5.00 per 50; \$8.50 per 100.

#### GOOSEBERRIES

CARRIE. Very strong grower and heavy cropper. When fully ripe the berries are of deep purplish red color and delicious flavor. In size, rather small, but large numbers. 25c each; \$2.25 per 10.

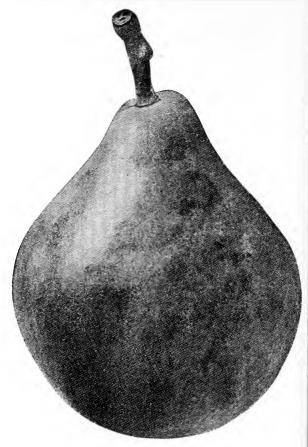
DOWNING. Always dependable. Fruit large, of fine size and appearance. Bush a good grower and heavy cropper. Fine for home use. 25c each; \$2.25 per 10.

HOUGHTON. Next to Downing, this is the most extensively planted. Heavy producer; fruit medium large and of fine quality either green or ripe. Pale red when ripe. 20c each; \$1.65 per 10; \$5.50 per 50.



## STRAWBERRIES

DIIIII II DIIII								
Postpaid								
Spring Bearing	25	50	100	500	1000			
Sen. Dunlap	\$0.45	\$0.80	\$1.25	\$4.00	\$ 7.50			
Premier	50	.85	1.50	6.00				
Cooper	55	1.00	1.70	7.00				
Everbearing								
Champion	90	1.25	2.00	8.00	15.00			
Progressive	80	1.20	1.85	7.50	14.00			
Mastadon		1.85	3.00	14.00	25.00			



#### THE MENDEL PEAR

"A wonderful new Pear Seedling. A Bonanza for A wonderful new Year Seeding. A Bohanza for the Northwest. Hardy, Non-blighting, and A No. 1 Quality." Thus this new pear was described by its originator, the late Wm. Pfaender, Jr., of New Ulm, Minn. He named and introduced it as the "Mendel Pear," in honor of the old Austrian Monk who discovered the laws of heredity in plants.

The originator continues with additional authentic information concerning the MENDEL, as follows:

"This (the original) tree stands exposed to the full

"This (the original) tree stands exposed to the full sweep of the Northwest winds and has never frozen back an inch in seventeen years."

"Leaf and body blight is the greatest drawback to pear growing generally and this tree has never blighted a leaf, is very healthy and robust, and was never protected in the least. A number of named varieties of pears and many seedlings standing next to the MENDEL were all killed by blight."

The MENDEL as far as is known is a seedling of

The MENDEL as far as is known is a seedling of the Winter Nellis pear and the tree and fruit resemble this variety to a marked extent. The originator,

further describes the fruit as follows:

"The fruit of the MENDEL is as large and larger than the Bartlett. Of A No. 1 quality. Sweet, good flavor and juicy. No grit. Color, a golden yellow when fully ripe. The fruit was sampled by Professors Dorsey, Brierly, and Alderman, and by Mr. Chas. Haralson, Superintendent of the Minnesota Fruit Breeding Farm, and by Mr. Redpath, Superintendent of the fruit exhibit, at the Minnesota meeting, Dec. 9, 1920, at Minnesota, and PRO-NOUNCED by them to be of A No. 1 quality in every respect."

"Flowers are self-pollenizing and the fruit hangs well to the tree. This (the original) tree had 42 fruits the second time it bore, and we have seen more fruit from this one tree than from all pears we planted in the last twenty years. The MENDEL will be the PEAR for the northwestern states, as well as farther south as it has all the good points necessary for successful pear growing. It keeps until the end of December"

cember."

	P	KICES			
Size	Each	5	10	50	100
4 to 6 ft	\$0.70	\$3.25	\$6.00	\$27.50	\$50.00
3 to 4 ft	55	2.60	4.90	22.00	38.00
2 to 3 ft	40	1.85	3.50	16.00	30.00
18 to 24 inches.	25	1.10	2.00	9.00	16.50
				3.573	3 T T T T T

Minnesota No. 1 Pears, same price as MENDEL.

#### APPLE AND PLUM GRAFTS

We offer only Guaranteed True to Name varieties, such as are listed under fruit trees, all kinds. Apples are standard 9 inch piece-root, and not less than 50 of one kind booked. Plums we make up in a whole-root graft sealed air-tight. Not less than 25 of a kind booked. Orders for all grafts must be in on or before April 1st.

PRICE

100 2550 1000 Apple, any kind.....\$2.50 \$2.50 \$4.00 \$30.00 7.50 4.00 60.00

Mr. C. D. Smith, Calgary, Alta., under date July 25, 1927, writes:

We had splendid results with the grafts we got from you last season. Our Grower claims 95% for the apples and 85 to 90% for the plums and cherries.

## THE SUNSHINE STATE NURSERY DOES NOT SELL ANY SIDE LINES, IT DEALS IN NURSERY STOCK ONLY

#### We Buy Seeds

Each year we buy large quantities of such seeds Each year we buy large quantities of such seeds as Russian Olive, buffaloberry, wild plums, hazelnuts, ash, hackberry, sandcherries, caragana, linden, various shrubs, and many others. If you can secure some of these seeds for us we will be glad to inform you how many we want and what we will pay for them. We will also send you directions how to pick and handle the seeds and how to ship to us. Boys and girls can make good spending money in this way.

Cando, N. D., May 10, 1928 (763)
Roses bought from you some time ago are the best I have ever bought, and I have bought Rose bushes for the last ten years.

# SHRUBS FOR LAWNS AND LANDSCAPING

#### 5 at 10 rate

Unfortunately space does not permit complete descriptions of the many shrubs that are successful and hardy in this section, but we feel that most of these shrubs are well known, and with the aid of our collections for special purposes, long descriptions are not necessary.

NOTE: Plants offered are all heavy, well-rooted, bushy and vigorous.

and vigorous.	ach	Per 10
Alpine Currant, dwarf foliage shrub, no flow-	0.35	\$3.00
Aronia, the chokecherry, berries for birds,		
Barberry, Japanese, fine dwarf shrub, red	.35	3.00
Barberry, Red-leaved, red bronze leaves all	.30	2.50
summer, 15 to 18 in., tr.  Buffaloberry, gray leaves, thorny, red berries,	.75	7.00
grows big, 2 to 3 ft.  Coralberry, dwarf, fine foliage, coral berries	.30	2.50
in fall, 2 to 3 ft	.30	2.50
berries, 2 to 3 ft	.60	5.50
and berries, 2 to 3 ft	.35	2.50
attract birds, 2 to 3 ft	.25	1.75
black berries, 2 to 3 ft	.35	2.50
berries, 2 to 3 ft.	.55	5.00
berries in fall, 18 to 24 in.  Barberry, Red-leaved, red bronze leaves all summer, 15 to 18 in., tr.  Buffaloberry, gray leaves, thorny, red berries, grows big, 2 to 3 ft.  Coralberry, dwarf, fine foliage, coral berries in fall, 2 to 3 ft.  Cotoneaster, tall shrub, glossy foliage, blue berries, 2 to 3 ft.  Dogwood, Siberian, red twigs, white flowers and berries, 2 to 3 ft.  Elderberry, Common, berries good for jelly, attract birds, 2 to 3 ft.  Elderberry, Golden, bright yellow foliage, black berries, 2 to 3 ft.  Highbush Cranberry, tall, white flowers, red berries, 2 to 3 ft.  Honeysuckle, Tartarian Pink, the best, upright, red berries, 2 to 3 ft.  Honeysuckle, Siberian, very hardy, not as orrespondents.	.35	2.50
namental as others, 2 to 3 ft	.30	2.25
red, good foliage, 2 to 3 ft	.35	2.50
ing and drooping, 2 to 3 ft	.45	3.75
right, red berries, 2 to 3 ft.  Honeysuckle, Siberian, very hardy, not as ornamental as others, 2 to 3 ft.  Honeysuckle, White, flowers white, berries red, good foliage, 2 to 3 ft.  Honeysuckle, Morrow's, Red berries, spreading and drooping, 2 to 3 ft.  Honeysuckle, Morrow's, Yellow berries, spreading and drooping, 2 to 3 ft.  Hydrangea, a. g., summer blooming, good for shady places, 18 to 24 in.	.40	3.50
Hydrangea, a. g., summer blooming, good for shady places, 18 to 24 in	.50	4.00
Hydrangea, p. g., fall blooming, immense flowers in fall, 18 to 24 in	.50	4.00
shady places, 18 to 24 in.  Hydrangea, p. g., fall blooming, immense flowers in fall, 18 to 24 in.  Lilac, Common Purple, hard to beat, grows slowly at first, 2 to 3 ft.	.30	2.50
slowly at first, 2 to 3 it  Lilac, Common White, suitable for cemeteries, grows slowly, 2 to 3 ft  Lilac, Persian Purple, no suckers, grows fast, blooms early, 2 to 3 ft  Mock Orange, Virginal, blooms twice each year, large and fine, 12 to 15 in  Mock Orange, Garland Syvings many white	.35	3.00
Lilac, Persian Purple, no suckers, grows fast,	.50	4.00
Mock Orange, Virginal, blooms twice each	.40	3.50
Mock Orange, Garland Syringa, many white flowers in summer, 2 to 3 ft.	.30	2.50
Mock Orange, Large-blooming, large White	.30	2.50
Plum, Double-flowering, very early blooming,	.45	4.00
Purple Sandcherry, called Cistena, rich purple		4.00
Purple Plum, called Newport, grows bigger	.45	
Snowberry, dwarf shrub, good foliage, white	.50	4.25
flowers in summer, 2 to 3 ft.  Plum, Double-flowering, very early blooming, pink and double, 2 to 3 ft.  Purple Sandcherry, called Cistena, rich purple foliage always, 2 to 3 ft.  Purple Plum, called Newport, grows bigger than the above, 2 to 3 ft.  Snowberry, dwarf shrub, good foliage, white berries in fall, 2 to 3 ft.  Spirea, Anthony Waterer, fine dwarf redflowering, summer and fall, 18 to 24 in.	.25	2.00
Spirea, Billardi, red spiked flowers, grows 5	.30	2.50
Spirea, arguia, showgarianu, so-caneu, winte	.35	3.00
flowers very early, 2 to 3 ft. Spirea, Froebelli, medium dwarf, red-flowering, sturdy, good, 2 to 3 ft.	.30	2.50
ing, sturdy, good, 2 to 3 ft	.35	3.00
Spirea, Froebelli, medium dwart, red-Howering, sturdy, good, 2 to 3 ft.  Spirea rosea, dwarf spirea with red tipped foliage all summer, 18 to 24 in.  Spirea sorbifolia, large white plumes in July, very fine, 2 to 3 ft.  Spirea Vanhouteii, the famous bridal wreath, the best perhaps, 2 to 3 ft.  Wahoo, or Burning-bush, fine tall native shruh fall red berries 2 to 3 ft.	.30	2.50
very fine, 2 to 3 ft	.35	3.00
the best perhaps, 2 to 3 ft	.25	2.00
shrub, fall red berries, 2 to 3 ft	.20	1.50

Plants suitable for Cemetery Planting: Black Hills Spruce, Weeping Willow, Spirea Vanhouteii, Bleeding Heart, White Peony.



#### SUNSHINE STATE SHRUB COLLECTIONS

Collection "A," suitable for a small bungalow. Plant them along the front on both sides, about two feet from the foundation. Includes: 2 Spirea Vanhouteii, 2 Japanese Barberry, 2 Coralberry, 2 Snowberry, 2 Spirea Froebelli and two Spirea arguta. All 2 to 3 ft.

Twelve good shrubs, retail value \$3.60, our price \$2.89

Collection "B," suitable for a larger house, a foundation planting. This includes: 4 Spirea Vanhouteii, 4 Japanese Barberry, 2 Hydrangeas, 2 Cistena, 2 Siberian Dogwood, 2 Pink Honeysuckle, 2 Mock Orange, 2 Spirea arguta. All 2 to 3 ft.

Twenty excellent shrubs, retail value \$6.90, our price \$5.25.

Collection "C," Shrubs for all year effect: These shrubs will add color to the garden twelve months in the year, either by flowers, colored bark, berries, or buds, or autumn coloring. Includes: Spirea arguta, Double Flowering Plum, Siberian Dogwood, Honeysuckle, Highbush Cranberry, Hydrangea, Cotoneaster, Wahoo, Alpine Currant, Rosa rugosa Hansa, Golden Elder, Purple Plum. One of each, 2 to 3 ft.

Twelve colorful shrubs, retail value \$5.10, our price \$4.00.

Collection "D." Shrubs to attract the birds, plant most of these in the back yard or as a side border. One plant of each of the following: Cotoneaster, Honeysuckle, Highbush Cranberry, Elderberry, Buffaloberry, Juneberry, Barberry, Aronia, Coralberry, Siberian Dogwood, Sumac, Snowberry.

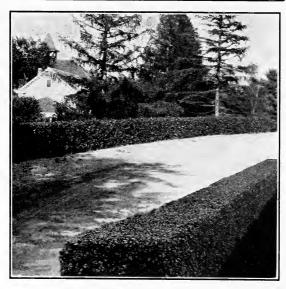
Twelve shrubs, 2 to 3 ft., retail value \$4.20, our price \$3.48.

do well in the shade, and includes one of each: Spirea sorbifolia, Wahoo, Persian Lilac, Garland Mock Orange, Alpine Currant, Japanese Barberry, Summer Hydrangea, Coralberry, Siberian Dogwood, and Virginal Mock Orange. All 2 to 3 ft. (except Virginalis 15 to 18 in.)

Ten selected shrubs, retail value \$3.60, our price \$2.89.

Other People judge us by the appearance of our grounds! Let their judgment be fair to you. Plant shrubs around and in front of the foundation, at least.

The SUNSHINE STATE NURSERY of Yankton, S. D., is an independent concern, E. Pfaender, Mgr.



Buckthorn Hedge

#### ORNAMENTAL HEDGES 5 at 10 and 50 at 100 rate

Alpine Currant, very good clipped hedge, stays green very late, will do extra good in shady places, can also be grown unclipped. Plants 18 to 24 in. at \$25.00 per 100 (\$3.00 per 19).

Barberry, Japanese, very good thorny low hedge, clipped or can be left unclipped, red berries in fall. 18 to 24 in. \$2.50 per 10, \$17.00 per 100.

Buckthorn, the best all around dark green lawn hedge, sturdy and will never die out. 2 to 3 ft. \$1.50 per 10; \$12.00 per 100; 18 to 24 in. \$1.35 per 10; \$7.50 per 100.

Caragana, or Siberian Pea Tree, hardy tall hedge, can be clipped, will stand much drouth, gets green very early in spring. 2 to 3 ft. \$1.35 per 10; \$7.50 per 100.
Cotoneaster, very fine low clipped hedge, glossy foliage, turns reddish bronze late in the fall, blue berries. 12 to 18 in. \$1.50 per 10; \$7.00 per 50.

Dogwood, Siberian, makes good coarse hedge, and its red twigs add color to the winter landscape. 18 to 24 in. \$2.00 per 10; \$15.00 per 100.

Honeysuckle, Tartarian Pink, good for tall clipped or un-clipped hedge, if clipped it won't bloom. Starts growth very early. 18 to 24 in. \$15.00 per 100.

Russian Olive, sturdy quick growing hedge, thorny, lig gray foliage, stands a lot of dry weather. Strong 2 to 3 ft., \$9.00 per 100; 18 to 24 in., \$6.00 per 100. light

Spirea Vanhouteli, Bridal Wreath, very fine as a blooming hedge if left unclipped, ornamental at all times. 18 to 24 in. \$1.75 per 10; \$14.00 per 100.

For clipped hedges set plants in a single straight row, plants one foot apart. It is not so good when a zigzag row or double row is planted. Unclipped hedges, like Honeysuckle or Spirea, etc., can be planted 18 or 24 inches apart double row a in a single straight row.

# VINES AND CLIMBERS

Strong Plants, 25c each, \$1.00 per 5

Bittersweet, bright orange colored berries in fall.
Beta Grape, for back porches or arbors, fruits too.
Engelmann Ivy, the only hardy vine that will cling to
stone and stucco.

Scarlet Trumpet Honeysuckle, Firecrackers, red flowers and berries.

Virginia Creeper, also called Woodbine, coarse but fast growing.



#### ROSES

#### Just a few of the most successful ones.

Hardy roses, no winter protection required:

Tetonkaha, like a wild rose, one of Prof. Hansen's, very good.

Rugosa, single large flowers, they come in red, pink and white.

Hansa, large double red, one of the best, blooms often. Belle Poitevine, large double pink, good landscape rose.

Sir Thomas Lipton. White, double, sometimes not se

Persian Yellow, the fine old-fashioned sweet smelling yellow rose, it suckers badly, but it is wonderful.

Climbing Roses: Paul's Scarlet Climber, Dr. Van Fleet, Excelsa, White Rambler.

Prices: All Roses, 60c each, \$2.50 per 5

## TREE PLANTING

Trees are planted for various purposes and some trees can be used for more than one purpose. We have arranged several groups of trees according to their suitability for a certain purpose.

Windbreak Trees: Green Ash, Box Elder, American and Chinese Elms, Hackberry, Soft Maple, Poplars (Northwest), Russian Olive, Caragana, Cottonwoods, Laurel-leaf and Russian Golden Willows, Black Walnut, Wild Plum and Choke Cherry and Buffaloberry, Gray Willow, Diamond Willow.

Street and Shade Trees: Green Ash, American and Chinese Elm, Hackberry, Soft Maple, Black Walnut, Norway Maple, Linden (or Basswood).

Ornamental Lawn Trees: Cutleaf Weeping Birch, Mayday Tree, Norway Maple, Bolleana Poplar, Niobe Weeping Willow, European Mountain Ash, Hopa Flowering Crab.

# PRICES ON ABOVE TREES in the several sizes as follows:

#### 5 at 10 rate; 50 at 100 rate

	$\operatorname{Per}$	$\operatorname{Per}$
Ea	ch 10	100
Ash, Green, 6 to 8 ft\$0.	.45 \$3.50	\$30.00
Ash, Green, 8 to 10 ft	.75 - 6.50	40.00
Elm, Chinese, 4 to 5 ft	.85 8.00	
Elm, Chinese, 5 to 6 ft	.10 10.00	
Am. Wh. Elm, 4 to 5 ft	.25   2.00	17.00
Am. Wh. Elm, 5 to 6 ft	.35 3.00	27.00
Am Wh. Elm, 6 to 8 ft	.50   4.50	35.00
Am. Wh. Elm. 8 to 10 ft	.80 7.00	50.00
Am. Wh. Elm. 2 to 3 in. cal	.25 22.00	190.00
Elm, Red, 6 to 8 ft	60 5.00	
Elm, Red, 8 to 10 ft	.90 8.00	
	50 23.50	
Hackberry, 4 to 5 ft	40 3.50	30.00
Hackberry, 5 to 6 ft	50 4.50	40.00
	50 23.50	
Ironwood or Hophornbeam, Native, 6		
	7.00	
Ironwood or Hophornbeam, Native, 8		
to 10 ft	.00 8.50	
Maple, Soft, 6 to 8 ft	45 3.75	
	50 4.50	

#### SUNSHINE STATE NURSERY, YANKTON, SO. DAK.

Mayday Tree, 3 to 5 ft	.50	$\frac{4.00}{7.50}$	
Birch, Cut-leaf Weeping, 4 to 5 ft	1.50	1.50	
Birch, Cut-leaf Weeping, 5 to 6 ft		<b>7</b> 00	
American White Birch, 5 to 6 ft		7.00	
Hopa Crab, 5 to 6 ft	.50	4.50	
Poplar, Bolleana, 6 to 8 ft	1.20	11.00	
Willow, Niobe Weeping, 6 to 8 ft	.75	7.00	
Willow, Russian Golden, 4 to 5 ft		.65	6.00
Willow, Russian Golden, 5 to 6 ft		.80	7.50
Poplar, Northwest, 4 to 5 ft	.50	4.00	
Poplar, Northwest, 5 to 6 ft	.75	6.50	
Walnut, Black Native, 4 to 5 ft	.40	3.50	
Walnut, Black Native, 5 to 6 ft	.60	5.50	

For prices on larger trees, or LARGE QUANTITIES write for special quotations.

# FOREST TREE SEEDLINGS WINDBREAK STOCK

PRICES (Seedlings)

50 at 100 rate; 500 at 1000 rate

Cottonwood, 12 to 18 in.	Per 100	Per 1000 \$3.00
Cottonwood, 2 to 3 ft	7.00	$\frac{5.00}{20.00}$
Diamond Willow, 12 to 24 in		7.00
Diamond Willow, 2 to 3 ft	1.50	10.00
Green Ash, 2 yr., 8 to 12 in	60	4.75
Green Ash, 2 yr., 12 to 18 in	85	7.00
Green Ash, 2 yr., 18 to 24 in	1.50	12.50
Green Ash, 2 yr., 2 to 3 ft	2.50	15.00
Green Ash, 2 yr., 3 to 4 ft	3.50	20.00
Green Ash, 2 yr., 4 to 5 ft	4.50	30.00
Box Elder, 12 to 18 in.	1.00	8.00
Red Cedar, 12 to 18 in.	7.00	
Red Cedar, 6 to 12 in	5.00	
Silver Cedar, 12 to 18 in	5.50	
American Elm, 12 to 18 in.	1.40	11.00
Chinese Elm Seedlings, see page 21	1.10	11.00
Caragana, 12 to 18 in	3.50	25.00
Choke Cherry, 1 to 2 ft	8.50	20.00
Russian Olive, 18 to 24 in. tr	6.00	
Russian Olive, 12 to 18 in	4.00	
Russian Olive, 6 to 12 in	2.00	18.00
Russian Olive, 4 to 6 in	1.50	12.00
Willow, Russian Golden, 18 to 24 in		
Willow, Russian Golden, 2 to 3 ft	3.00	20.00
Willow, Russian Golden, 3 to 4 ft	4.50	30.00
Willow, Laurel-leaf, 18 to 24 in Willow, Laurel-leaf, 2 to 3 ft	2.50	18.00
Willow, Laurel-leaf, 2 to 3 ft	3.00	20.00
Willow, Gray, 18 to 24 in	2.50	
Willow, Gray, 2 to 3 ft	3.00	
Wild Plums, 2 to 3 ft	5.00	15.00
Sand Cherry, 6 to 12 In	2.00	19.00

#### FREE TREES TO RURAL SCHOOLS

Most rural schools need trees very much, and we want to help these schools to get started to plant trees, so we will give free to each rural school five small Walnut trees, or elm or ash, for a list of names of all the farm or home-owners in your district. Village, town and city school su-perintendents, please write for special offers to your school.

# USE THE TELEPHONE at our expense.

We urge you to make use of this modern invention for your convenience at our expense. If there are any questions you wish to ask in regard to your prospective nursery order, or if there is some information you may want on which to base your order, as for example, distance apart, varieties to use or others, just call long distance and then ask for Yankton, phone No. 755, and have the call reversed, that is, ask them to have the call charged to us. Please call only on Mondays and Tuesdays, in the evening between 9 and 10 o'clock. I will arrange to be there ready to answer except in case of emergency.

# PLANT NOW PAY LATER

#### AT LAST!

And NOW! The Sunshine State Deferred Payment PLAN for buying nursery stock.

THIS is a new idea in the nursery business.

This is another proof of the confidence we have in our trees. With this plan we make two annual inspections of your plantings and advise with you as to its best care and management. These inspections are made by one of our trained experts or by the

manager himself.

Many things are sold on the deferred payment plan like autos, radios, furniture, rugs, stoves, and hundreds of other articles, and these all deteriorate as they become older. Nursery stock from the SUN-SHINE STATE NURSERY is different, however, because from the time you plant it, it increases in size, value, beauty and satisfaction every month and

Our inspection includes going over the plantings with the owner, answering such questions as he may ask concerning the best methods of taking care of the plants, and suggesting any improvements in his care of the plantings. Some pruning will be done if necessary and tips will be given on pruning for the

stock bought on the deferred payment plan is fully guaranteed for two years, any trees or plants that fail to grow will be replaced free of charge for two years. Inspections will be made twice a year for two years, personal advice will be given by phone or letter at any time in the two year period.

With this service we will have three different

plans as follows:

#### First

One-third of the amount to be sent with the order

One-third to be paid in 6 months
One-third, or balance in 12 months from date of sale.

OR

#### Second

One-fourth at time of purchase One-fourth in four months later One-fourth in four months more One-fourth, or balance in four months more.

OR

#### Third

Ten monthly payments of equal amounts.
Write for complete terms and sample contracts.

(Note: This plan applies only to orders of \$75.00 or more.)

Personal inspection will be made only for customers living within five hundred miles of Yankton, South Dakota, in any direction.



Elm at Sioux Falls, S. D. two years and to after planting a tree five feet high and 3/4 inch in diameter, now over four inches. Chinese Elm months

#### The Truth about the

#### CHINESE ELM

In order to give our patrons the TRUTH about the Chinese Elm, I felt that the one person who could supply this information, was my brother, Max Pfaender, noted landscape architect and horticul-turist of Sioux Falls, S. D., and upon my request, he wrote as follows:

Sioux Falls, S. D., Dec. 19, 1928.

Mr. Emil Pfaender, Manager, Sunshine State Nursery,

Mr. Emil Pfaender, Manager, Sunshine State Nursery, Yankton, S. D. My dear Brother, Emil:

Your idea to give the people of the Northwest the full story and truth about the Chinese Elm is a good one. I agree with you, that in order to make friends out of your customers, and, in order to build up a good and reliable nursery business, you must give the public the facts, in regard to the new trees and fruits as they are, rather than to say that everything is the best and the biggest, etc.

In the spring of 1913 I planted the first 1,000 Chinese elm that were ever planted in the Northwest. This was at the federal experiment station at Mandan, N. D., where, at that time, I was in charge of the tree, fruit, and other horticultural experiments. These were small one year old trees that had been grown from cuttings by the government at some other station and shipped to us. They were all cut back considerably and we cultivated them for seven years. Atlhough this was in the cold semi-arid section of the country, these trees made a most remarkably fast growth, and in 1918 we hung our hammock from one tree to another. In 1919 many of these trees were 6 and 7 inches in diameter and say 20 feet tall. Many had already produced seeds in the 5th and 6th years. We never pruned them. them.

Near Revillo, S. D., on a farm, there were several Chinese elm planted in spring 1919 (so small that they had

been brought in a suit case), that came from Mandan, grown from the seeds that I planted there. In 1927 when I saw these trees, eight years old from small trees, these trees had made such a remarkable growth, that on some of them the trunk measured 12 to 14 inches in diameter, and trees had a spread of 30 to 40 feet, and were from 25

of them the trunk measured 12 to 14 inches in and of them the trunk measured 12 to 14 inches in and trees had a spread of 30 to 40 feet, and were from 25 to 30 feet high.

I have carefully watched the Chinese elm throughout the northwest states, in many localities, for the last 15 years and feel that they are one of the best things ever introduced by the government for our section.

They grow very fast, they come out early in the spring, they remain green very late in the fall, they have many fine small leaves, they have many small willowy twigs, they make a dense shade, they stand a lot of dry weather and cold and wind. They should not be pruned the first two years after planting, otherwise they are likely to split. For windbreaks they should be planted fairly close, say 4 to 8 feet apart in the row and rows 8 to 12 feet apart. In a windbreak they should not be pruned at all. When planted as shade or street trees, they should not be pruned for the first two years, allowing all little side shoots from the trunk to remain so as to shade the trunk, to prevent sunscald and canker to which they are liable. But, of course, they should be pruned severely at planting time. One more very important thing I wish to mention to you, and that is this: since this tree has become so popular and since the government is recommending it highly throughout the northwest, many nurseries have secured seeds from China and have planted this seed and sold the trees in the northwest. In some cases it appears that this seed came from southern China and the trees winterkilled when planted in the northwestern states. So it is very important to know the source of the trees or the seed. I am glad that you are growing this hardy northern strain so that you can give your customers hardy trees.

With kind regards, I am, as ever,

Your brother,

MAX PFAENDER.

## PRICES ON CHINESE ELM SEEDLINGS (Northern Strain)

50 at 100 rate

Per 10 Per 100 \$10.00 12.50

# MONEY REFUNDED AT ONCE

We are not satisfied with just guaranteeing you good stock and to replace the same at half price if it fails to grow. We have such confidence in our stock and our force of men, that, if for any reason whatsoever, you are dissatisfied when stock reaches you, we want you to advise us at once and your money will be refunded the same day. All we ask is that you will take good care of such stock until word of disposition of the stock has reached you.

LANDSCAPE GARDENING or LANDSCAPING LANDSCAPE GARDENING or LANDSCAPING means: "The planting of suitable trees, shrubs and other plants, in such an arrangement that the result is pleasing and desirable." It is not necessary to copy the arrangement of someone else. Originality is highly desirable. We will be glad to help you to select the right trees and shrubs for your grounds. For your convenience we have carefully prepared shrub collections in several sizes and for certain purposes

for certain purposes.
"The outdoor sitting room," or the "backyard family park" will make a wonderful addition to your yard and will give it more of the home atmosphere.

#### ANOTHER SECRET OF SUCCESS

Cut back the branches at planting time. Fruit and shade trees should have their branches shortened by one-half, at planting time. You can cut off more from a fast growing variety, like a poplar, than from an ash or walnut, which grow slowly. Most shrubs can be cut down to one-half or two-thirds their original size. Newly planted hedges should be cut down quite low, for instance, Buckthorn, this should be cut down to 4 inches from the ground even when 3 to 4 ft. plants were set out. But the cutting should in all cases be done right at planting time, later when the leaves have come out it is not so good.

#### FREE PRUNING SERVICE

#### to our customers.

Many failures are due to the fact that the trees or shrubs are not properly pruned at planting time. Many people are reluctant to cut off too much and so often don't prune at all. We are so very sure that this is important that we will be glad to do this free before shipment, for those who request this pruning service. It will also make some difference in the transportation charges, especially in the case of hedges which with buckthorn and some others are cut down to 4 inches even when 2 to 3 feet stock is planted.

This, you will agree with us, is about the most valuable service we can give you, and it is offered for only one reason, and that is to help you make your planting more successful and satisfactory. When this service has been requested, please do not cut off any more branches from fruit or shade trees after we have done it for you. At first our pruning may be a disappointment to you, but at the end of the first season you will give us credit for the value of this service and will say a good word to your friend and neighbors about our desire to serve our customers.

How to water plants: The first watering should be

to your friend and neighbors about our desire to serve our customers.

How to water plants: The first watering should be given at planting time. After the roots have been covered and the hole filled about two-thirds full, then the rest of the hole should be filled with water. Allow this to soak in, and then fill again. When all soaked away then fill in with soil and if it is spring planting, leave a hollow place or dish around each tree or shrub so as to catch all rain water possible. After a week or ten days water again giving each shrub a pailful, and each tree two or three pailfuls. Larger trees should have from 4 to 8 pails each ten days, unless there is much rain. Shrubs around and near the house need very much water even though it rains. All newly planted nursery stock needs a lot of water in July and August. Where a hose is used, it is useless to sprinkle the whole yard or all the plants for an hour or two. This barely goes into the soil two inches. The best system is to take off the nozzle and turn on the water not too forcibly and let it run on the ground and try to get most of the water to settle around the base of the plants. Use a hoe or shovel to help along. Newly planted shrubs or trees near old big trees need an exceptional amount of water. The last watering should be given before the ground freezes in the fall, about November 1st or so, and then all plants of a woody character should be hilled up with soil about 4 to 6 inches. This protects the crown from winter injury. It is very important to give this late watering to such trees as birch, weeping willows and the soft wooded and tender barked trees. barked trees.

## TERMS AND CONDITIONS

All stock offered in this catalog is net at Yankton, de-

All stock offered in this catalog is net at rankton, de-livered to the transportation company.

Stock will be shipped by express or freight, as re-quested, or as our judgment would dictate.

Parcel post shipments can be made in the case of small orders, the postage to be collected from customer, on arrival.

ARANTEE: Our stock is guaranteed to be true to name. Stock that fails to grow will be replaced at half price provided we are notified before March 1st, following. Stock is guaranteed to be free from injurious diseases and insect pests, as shown on the certificate of inspection which is reproduced on the GUARANTEE: shipping tag.

Planting instructions accompany each shipment.

All orders are welcome, no matter how small or how large. Claims for shortages should be made at once so that ad-justment can be made and additional stock sent at once.

TERMS: With our very low prices, we can operate on a cash basis only but stock will be reserved or shipped C. O. D. if 25% of purchase price accompanies order.

SPECIAL DISCOUNT of 5% allowed on all orders received by March 1st.

RATES: All stock offered in this catalog, 5 at ten rates, and 50 at the rates per 100.

SPECIAL PREMIUM: On every order amounting to \$15.00 or more we will give a free copy of that valuable book, "Grow Your Own Fruit," 82 pages, and full of illustrations.

SUGGESTIONS for the improvement of our catalog, or our service, will be welcomed, and for the best sug-

gestion sent to us this year we will give free \$5.00 worth of nursery stock, your selection.

LOCATION: Nursery, 1½ miles N. E. of Yankton. age Cellar, 235 Broadway. Office, 111 West Street. Telephones, 755 or 23-F-13.

#### THE SUNSHINE STATE NURSERY WILL MAKE YANKTON FAMOUS

I can't pass on the good word to you too forcibly, but the necessity of going to the store to buy a real nice, big plum, is absolutely gone. Just take my word for it this year and set out an Underwood, Tonka, or Red Wing, or several of each and I am confident you will be a Life-long Customer and Friend.

# A Testimonial From High Authority

A Testimonial From High Authority

"These new fruits which have attracted so much attention in this and other states, seem to be well adapted to our northern conditions. They are the product of crosses between native hardy Minnesota plums and the high quality of the Japanese plums and have combined to a remarkable degree the good qualities of both their parents. All the plums are characterized by their productivity and early fruiting habits. \* \* \* In general, we feel that the plums of this group are a distinct addition to Minnesota horticulture. They certainly fill a long felt want in the home fruit garden. \* \* \* From a commercial standpoint there seems to be no reason why they cannot sell equally well with the imported plums from California since they are equal in size, color and quality of these western varieties."

W. H. ALDERMAN,

W. H. ALDERMAN, Chief Division of Horticulture.

From \$4.00 to \$6.50 per Bushel

Prof. Franc P. Daniels, Minnesota University Agricultural College, writes the following of his experience with the Underwood Plum in 1926:

"The thing of special interest to me this past season was that practically the entire crop of our Underwood plums sold for \$4.00 to \$6.50 per bushel, marketing them in one-half bushel crates. This fact is of especial significance when it is borne in mind that last year was one of heavy fruiting in the native and old-fashioned cultivated plums, and that the price on plums the greater part of the season was \$1.75 to \$2.00 per bushel."

#### Plums Wonderfully Productive

Charles Haralson, who for several years was superintendent of the State Experimental Station, writes that he had twelve trees of the Monitor plum. They commenced to bear early and when five years old, they bore annually, three bushels per tree.

Stickney, S. D., Dec. 1, 1928.

Gentlemen:

Gentlemen:
Well I will write you regarding order 605 shipped to me
Spring 1928. I asked you before ordering if I could depend
on you sending me White Grape Currants? As I had ordered from (8) eight different nurseries and not one of
them shipped me White Grape Currants, always red. If
they had been Perfection or good sorts it would not been
so bad. And think of losing three years and care and labor
before a few berries would prove the wrong kind of Cur-

But you said, you can depend on them being White Grape Currants. So I ordered them, and say, they were good plants and contrary to the other eight Nursery ship-

ments.

ments.

I planted them last spring, they soon grew and to my surprise bloomed and ripened fruit full δ bunches of big White Grape Currants on a bush and besides made a growth of (20) twenty inches. The bush I just measured grew 20 inches and is now 34 inches tall. No care and labor for 3 years before they prove what they are. Well it took me a long time to get White Grape Currants but I know where to get them and get fruit the first summer off the bushes to prove them genuine.

The bushes to prove them genuine.

You can use the above in any way you like. If any person wants to see the Currant bushes come 3 miles east and ½ miles south of Stickney and I'll show them to

everybody.

Yours truly, F. TIELEBEIN,



#### PEONIES

It is usually best to plant these in September and October, but early spring planting is also satisfactory. If planted in spring they usually do not bloom until the following year.

The SUNSHINE STATE PEONY Collection Seven good plants, all different, 2 white, 2 pink and 3 red. These are all named varieties, and no

and 5 red. Inese are an named varieues, and no cheap ones included. Average retail price would be from \$5.00 to \$7.00, our price, only \$3.98.

We supply the following separate colors as ordered: Pure White, White with Red splashes in center, White with Yellowish tinge, Light Pink, Medium Pink Dark Pink Light Red, Dark Red. Pink, Dark Pink, Light Red, Bright Red, Dark Red. GOOD STRONG ROOTS ordered by color, 40c each, 10 for \$3.50.

#### PERENNIALS

Phlox, order white, pink, or red. 25c each; \$2.50 per dozen.

Iris, blue, yellow, white, bronze, yellow and maroon. 15c each; \$1.50 per dozen.

Iris, Blue Siberian. 15c each; \$1.50 per dozen.

Bleeding Heart, 50c each; \$2.00 per 5. Balloon Flower, 20c each; 5 for 90c. Baby's Breath, 20c each; 5 for 90c.

Baby's Breath, 20c each; 5 for 90c.
Columbines, 20c each.
Lemon Lily, 15c each; 5 for 60c.
Hollyhock, 15c each; 10 for \$1.00.
Achillea, 20c each; 5 for 90c.
Flame Flower (Lychnis), 15c each; 5 for 90c.
Regal Lily, strong bulbs, 35c each; 5 for \$1.50.
Sunshine State Perennials Collection
20 Assorted Perennials for \$2.98

## EVERGREENS

We are offering only Black Hills and Blue Spruce, the best all-around evergreen for this section.

Prices: Quoted on application. State size, whether wanted B. & B., etc.
If interested write for our little booklet on ever-

greens. It is free.

# SUNSHINE STATE GRASS SEED

The best mixture for South Dakota and vicinity, 60c per pound; 5 lbs. for \$2.80; 10 lbs. for \$5.50.